



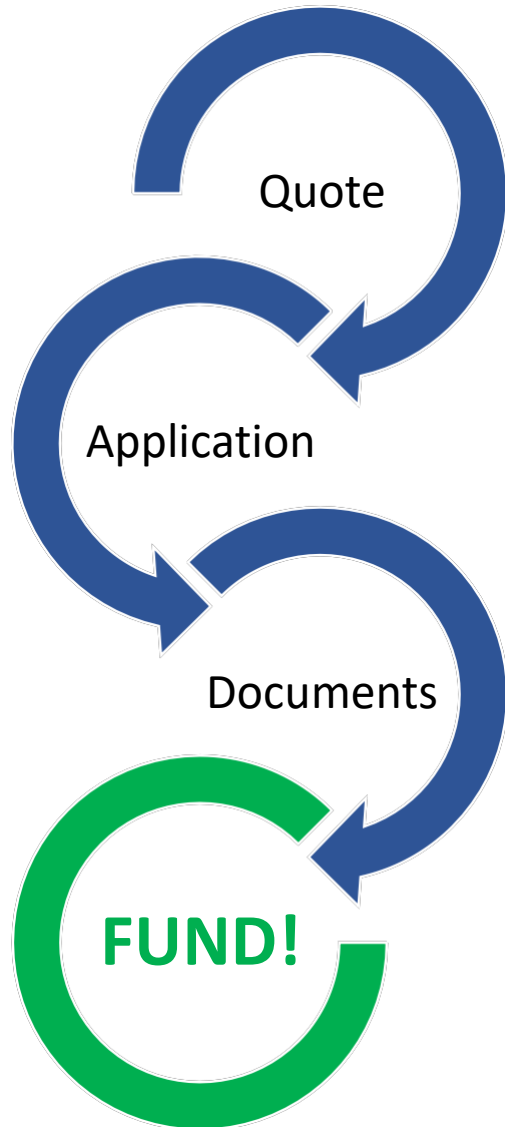
Biolase Finance Program

Your Financial Solution

Powered by:



Fast Biolase Finance Program Process



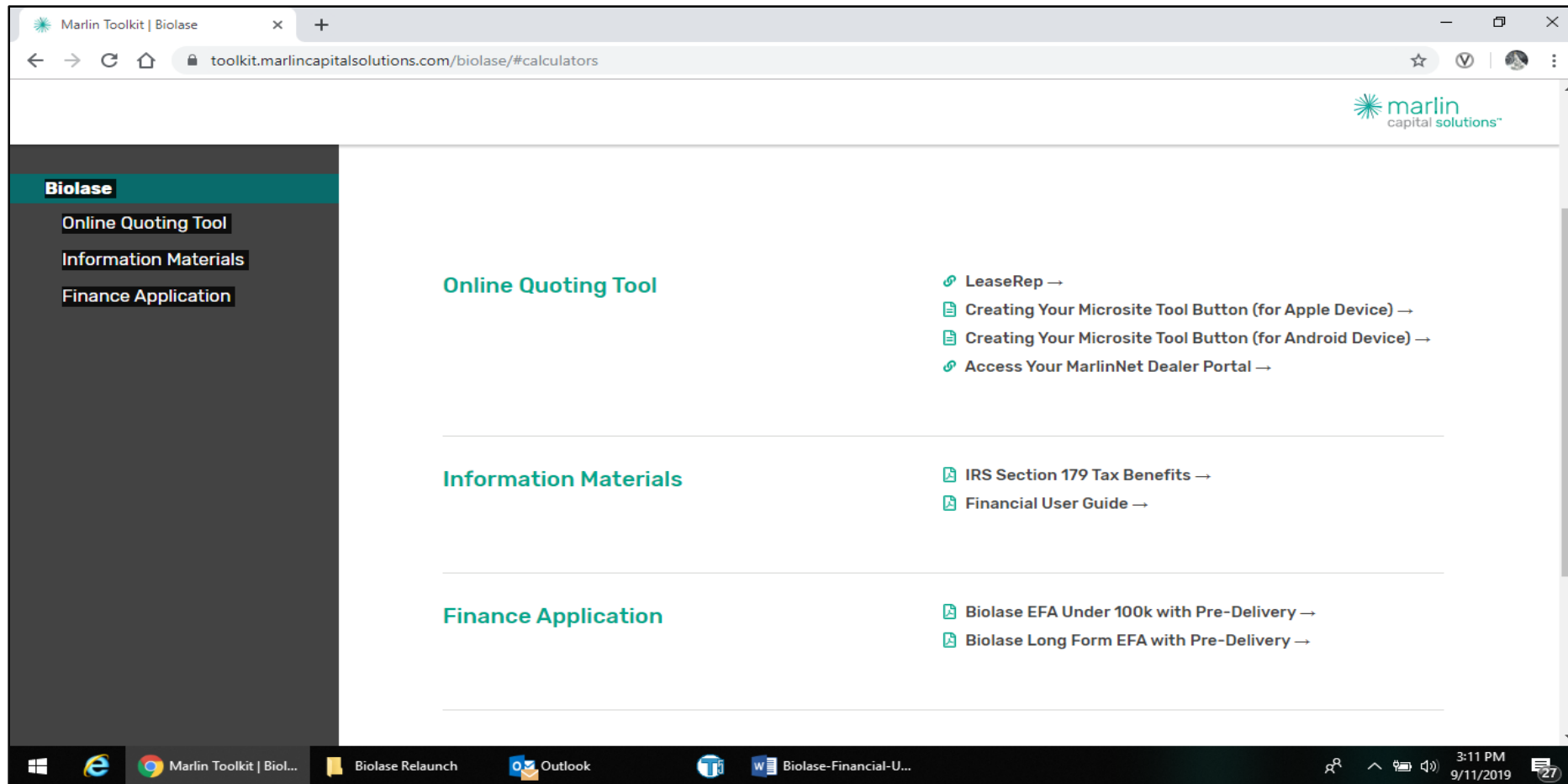
1. Biolase Finance Program has convenient online quoting tools
2. Customers can fill out an application online or phone it in with fast credit decisions
3. Biolase Finance Program offers the convenience of DocuSign documents for busy customers

Get Started Using the Online Toolkit



Get started at the Biolase Finance Program website:

<https://toolkit.marlincapital solutions.com/biolase/>



Use the Biolase Finance Program Site to Create a Custom Quote



Presentation Options

After creating your quote, you can:

Biolase Technology Finance Program

\$1.00 Buy Out	36 Months	48 Months	60 Months	72 Months	84 Months
\$100,000.00	\$2,997.00 SELECT	\$2,302.00 SELECT	\$1,887.00 SELECT	\$1,622.00 SELECT	\$1,425.00 SELECT

90 Day Deferred	36 Months	48 Months	60 Months	72 Months
\$100,000.00	\$3,034.00 SELECT	\$2,334.00 SELECT	\$1,915.00 SELECT	\$1,636.00 SELECT

6 Month Deferral	36 Months	48 Months	60 Months	72 Months	78 Months
\$100,000.00	\$3,074.00 SELECT	\$2,365.00 SELECT	\$1,940.00 SELECT	\$1,657.00 SELECT	\$1,549.00 SELECT

Share

SEND THIS LINK TO SHARE THIS QUOTE!

<https://biolase-inc.leaserep.com/#/tools/quoter/5afc875c5d90d63387cc2b5d>

DOWNLOAD AS A PDF

Email a link to your customer

Or create a printable PDF

From the Quote, Select a Payment to Open the Online Application

60 Months	72 Months	84 Months
\$1,887.00	\$1,622.00	\$1,425.00
<input type="button" value="SELECT"/>	<input type="button" value="SELECT"/>	<input type="button" value="SELECT"/>



Please Tell Us More about Your Business

Are you a sole proprietor of this business?

How many years have you been in business? YEARS

Authorization

BY CHECKING THIS BOX, EACH UNDERSIGNED INDIVIDUAL(S), WHO IS EITHER A PRINCIPAL OF THE CREDIT APPLICANT LISTED BELOW OR A PERSONAL GUARANTOR OF ITS OBLIGATIONS, PROVIDES WRITTEN INSTRUCTION TO FACULTY CREATIVE OR ITS DESIGNEE (AND ANY ASSIGNEE OR POTENTIAL ASSIGNEE THEREOF) AUTHORIZING REVIEW OF HIS OR HER PERSONAL CREDIT PROFILE FROM A NATIONAL CREDIT BUREAU. SUCH AUTHORIZATION SHALL EXTEND TO OBTAINING A CREDIT PROFILE IN CONSIDERING THE APPLICATION OF THE CREDIT APPLICANT AND SUBSEQUENTLY FOR THE PURPOSES OF UPDATE, RENEWAL OR EXTENSION OF SUCH CREDIT AND FOR REVIEWING OR COLLECTING THE RESULTING ACCOUNT. A PHOTOSTATIC OR FACSIMILE COPY OF THIS AUTHORIZATION SHALL BE AS VALID AS THE ORIGINAL.

Fast Application Process



Instant Credit
Decisions Up to \$50k

Over \$50k Credit
Decisions with Hours

Easy Documentation

Marlin Capital Solutions has easy documentation

The core contract is only 1 page up to \$100k and 2 pages if over \$100k

Pre-funding language built in, No separate addendum

Delivered via:





EQUIPMENT FINANCE AGREEMENT

Marlin Leasing Corporation or Marlin Business Bank phone: 888 479 9111 • fax: 888 479 1100
 ("We" or "Us"): 300 Fellowship Road • Mt. Laurel, NJ 08054 P.O. Box 1628, Mt. Laurel, NJ 08054 **marlincapitalsolutions.com**

DESCRIPTION OF FINANCED EQUIPMENT ("PRODUCTS") (Include quantity, make, model, serial number and accessories. Attach schedule if necessary.) MUST BE COMPLETED

App# _____

CUSTOMER ("YOU")

Company Name (Exact business name): _____

Address: _____ Street _____ City _____ County _____ State _____ Zip _____

Phone: _____ Email: _____ Federal Tax ID: (9 digits) _____ Corp. LLC Partnership Prop. State of Inc./Org: _____

Product Location: _____ Vendor Phone #: _____

Vendor: _____ Address: _____

Term (Mos.)	Total No. of Payments	Amount of Each Payment	Advance Rentals	Security Deposit	Total Amount Financed	Payment Frequency
		\$	\$	\$	\$	
		(plus applicable taxes)	First \$	Last \$		

TERMS OF AGREEMENT BELOW - PLEASE REVIEW OUR USA FEDERAL LAW DISCLOSURE www.marlinfinance.com/USA

1. You want to acquire the Products from the above vendor. You want Marlin to finance them for you. This Agreement will begin when we accept the Agreement and will continue for the entire Agreement Term plus any interim period. You will unconditionally pay us all amounts due, without any right to set-off. If we do not receive your Payment by its due date, there will be a late fee equal to 15% of the late amount (or, if less, the maximum amount allowable under law) which you agree is a reasonable estimate of the costs we incur with respect to late Payments and is not a penalty. Upon your request, we will waive the first assessed late charge. We may charge you (i) a partial Payment (interim rent) for the time between delivery and the due date for the first regular Payment and (ii) a one-time documentation fee up to \$350. You agree that we may adjust the Payment amount if the final Products cost varies by up to 15% from the amount the Payment was based upon. This Agreement is not binding on us until we sign it. You agree a scanned, facsimile, or electronic copy this Agreement and of your signature will be considered as good as an original signature and admissible in court as conclusive evidence of this Agreement. Our copy of this Agreement will be deemed checked paper and evidence your monetary obligation to us.

2. You have paid us one or more advance payments and/or a security deposit in the amount(s) indicated above. If this Agreement does not commence for reasons other than our own negligence, we may retain such monies to compensate us for our credit and other administrative costs. You agree the security deposit will not bear interest and that we may apply it to any amount owed to us, and if we do so, you agree to restore it to its original amount. You may request the return of the security deposit only after all of your obligations under this Agreement have been met in full.

3. You have selected the vendor and the Products. You asked us to finance your purchase of the Products. We are not related to the vendor and we cannot get a refund, nor is the vendor allowed to waive or modify any term of this Agreement. Therefore, the Agreement cannot be canceled by you for any reason, even if the Products fail or are damaged and it is not your fault. We are financing the Products for you "as is" and we disclaim all express and implied warranties, including any warranty of merchantability or fitness for a particular purpose. You are responsible for installation and all service. The vendor may have given you warranties. You may contact the vendor to get a statement of any warranties. We assign to you any warranties the vendor may have given us. You shall settle any dispute regarding the Products performance directly with the vendor. You promise that the Products will be used only for business and not for personal, family or household purposes. You will keep and use the Products only at the above address, not move or return them prior to the end of the Agreement Term, and will not allow the Products to be used outside of the United States. Your Payment may include amounts you owe to the vendor under a separate maintenance, service and/or supply arrangement. We may invoice such amounts on the vendor's behalf for your convenience. You agree that any claims related to maintenance, service or supplies will not impact your obligation to pay us the full amount due under this Agreement. You agree that as to any software financed under this Agreement we have not had, do not have, nor will have any title to such software but will have all rights of a secured party under the UCC and a continuing security interest in the license.

4. You will be in default under this Agreement if any of the following occur: (a) you fail to make any Payment or fail to pay any other amount due under this Agreement by its due date; (b) you fail to comply with any other term or condition of this Agreement or any other agreement between us, or fail to perform any obligation imposed upon you relating to this Agreement or any such other agreement; or (c) you become deceased (if the Customer entity under this Agreement is one or more natural persons), go out of business, admit your inability to pay your debts as they fall due, become insolvent, make an assignment for the benefit of your creditors, file for or have filed against you a petition in bankruptcy, a trustee or receiver of your business assets is appointed, or you sell all or substantially all of such assets; (d) you allow a controlling interest in the Customer (you) to be sold, transferred, or assigned to any person(s) or entity(ies) other than those who hold a controlling interest as of the date hereof whether by merger, sale or otherwise; (e) you enter into any merger or reorganization in which the Customer is not the surviving entity; or (f) you allow a Blocked Person to have ownership interest in or control of Customer. "Blocked Person" means any person or entity that is now or at any time (A) on a list of Specially Designated Nationals issued by the Office of Foreign Assets Control ("OFAC") of the United States Department of the Treasury or any other sanctions identification list, or (B) whose property or interests in property are blocked by OFAC or who is subject to sanctions imposed by law, including any executive order of any branch or department of the United States government or (C) otherwise designated by the United States or any regulator having jurisdiction over the Customer.

ACCEPTANCE OF AGREEMENT - THIS IS A BINDING CONTRACT. IT CANNOT BE CANCELLED. READ IT CAREFULLY BEFORE SIGNING AND CALL US IF YOU HAVE ANY QUESTIONS.

PER THE ARRANGEMENT WITH YOUR VENDOR, YOU HEREBY DIRECT THAT WE PAY YOUR VENDOR FOR THE PRODUCTS, NOTWITHSTANDING THAT YOU HAVE NOT RECEIVED SOME OR ALL OF THE PRODUCTS AND/OR NOT ALL OF THE PRODUCTS HAVE BEEN INSTALLED (WHERE APPLICABLE) AND ACCEPTED BY YOU. YOU AGREE THAT ANY ISSUES YOU MAY HAVE CONCERNING THE DELIVERY, INSTALLATION, IMPLEMENTATION AND/OR QUALITY OF THE PRODUCTS WILL BE RESOLVED EXCLUSIVELY BETWEEN YOU AND THE VENDOR. ONCE YOU SIGN THIS AGREEMENT AND WE ACCEPT IT, YOUR PAYMENT OBLIGATIONS TO US UNDER THIS AGREEMENT ARE NON-CANCELABLE AND IRREVOCABLE AND YOU WILL BE RESPONSIBLE TO MAKE ALL PAYMENTS AND COMPLY WITH ALL OTHER TERMS AND CONDITIONS UNDER THE AGREEMENT.

X _____
 Signature of Customer Print Name of Signer Title Date

 Accepted and Signed by Marlin Print Name of Signer Title Date

Additional Tools on Your Site



Informational Material

marlin capital solutions
lending that works

Tax Advantages

IRS Section 179 and Bonus Depreciation

EXAMPLE: Year 1 cost of equipment = \$100,000

Equipment Cost: \$100,000
First Year Write-Off: \$75,000.00

100% Bonus Depreciation: \$100,000
Normal 5% Depreciation: \$5,000
Total 1st Year Depreciation: \$105,000.00

Tax Savings: Assuming Rate of 21%
Less: Original Cost: \$100,000.00
1st Year Net Cost After Tax Savings: \$95,250.00

Excel Quoting Tool

BIOLASE
Advancing Dentistry

Deferred Payment Options for Biolase Equipment

12-Sep-19
Prepared for: ABC Dental Practice LLC
Equipment: Waterlase
Equipment Cost: \$75,000.00
Prepared by: Ryan Weidman, 888 479 9111

	36	48	60	72	84
30 Day Deferred	\$2,964.25	\$1,788.70	\$1,422.55	\$1,214.55	\$1,048.88
90 Day Deferred	\$2,273.67	\$1,360.55	\$1,143.04	\$1,024.88	N/A

6 Month Deferral Promotional & Max. @ \$0.00 Followed by:

	36	48	60	72	76
	\$2,964.25	\$1,774.00	\$1,425.37	\$1,243.43	\$1,182.29

Finance Application

MAY WE CONTACT LESSEE IF ADDITIONAL INFORMATION IS NEEDED? Yes No

FULL LEGAL BUSINESS NAME: _____ CONTACT NAME: _____

BUSINESS ADDRESS: _____

EQUIPMENT LOCATION (if different than above): _____ PHONE: _____

INDUSTRY OR BUSINESS: _____ YEARS OF COMPANY: _____ STATE OF INCORPORATION: _____

SOCIAL SECURITY NUMBER: _____ FIRM: _____ FAX: _____

BUSINESS TYPE: CORP LLC PARTNERSHIP PROPRIETORSHIP

POTENTIAL TAX SAVINGS

Section 179 Deduction: **\$75,000.00**
(\$100k is the max 179 write off)

Cash Savings Assuming Rate of 21%: **\$15,750.00**

Lowered Cost of Equipment After Tax Savings: **\$59,250.00**

SEND THE COMPLETED APPLICATION TO:
Kathy Cho, Central & West
Phone: 855-525-4265
kcho@marlincapital.com

Breese Keller, Northeast and Southeast
Phone: 855-569-4195
breeskeller@marlincapital.com

Access MarlinNet

Sign in to MarlinNet

Enter your details below.

Username

Password

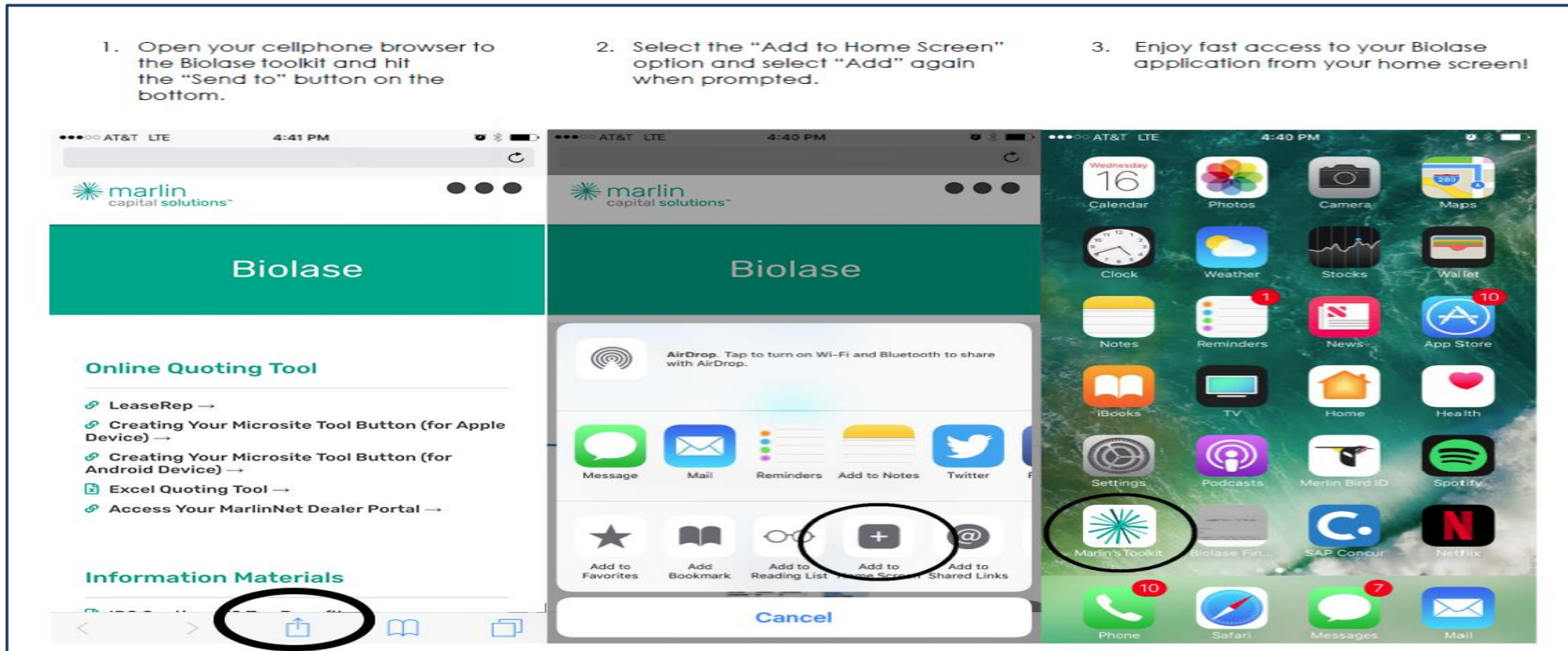
SUBMIT

Adding Site to your Tablet Home Screen

1. Open your cellphone browser to the Biolase toolkit and hit the "Send to" button on the bottom.

2. Select the "Add to Home Screen" option and select "Add" again when prompted.

3. Enjoy fast access to your Biolase application from your home screen!



About Marlin



Marlin's Healthcare Finance Group team members have more than 50 years of experience in the industry and are focused on developing long-standing relationships. We understand that healthcare professionals need the latest technology to maximize patient care. We also realize they need a fast, smooth process with simple documentation.

Your Marlin Capital Solutions Team:

Kathy Cro
Sr. Business Development Mgr. (Biolase West)
856-505-4268
kcro@marlincapitalsolutions.com



Breeze Keller
Sr. Business Development Mgr. (Biolase East)
856-505-4195
breeze@marlincapitalsolutions.com



Brian McMahon
National Accounts Program Manager
856-505-4414
bmcmahon@marlincapitalsolutions.com



Patty Mascaro
Director, Healthcare National Accounts
856-505-4146
pmascaro@marlincapitalsolutions.com

