



# Benefits of Financing

### for ADT Resellers and End Customers

Financing Aptean software is a great alternative for both the reseller and the end customer.

## Benefits to the Aptean Reseller:

- · Recommend what is really needed
- Increase sales and transaction size
- Expedite the sales process
- · Decrease accounts receivable days
- · Flexibility to meet customer's budget constraints
- · Allows dealers to pre-qualify end customers

#### Benefits to the End Customer

- · Afford what is really needed
- · Ability to manage cash flow
- Preservation of capital and bank lines
- 100% Financing
- · Fixed monthly payments
- Flexible Options such as 90 Day Deferral
- · Simple Approval Process

### Easy Application Process:

- Apply for financing credit and obtain a credit decision within 2-4 hours
- Upon approval, finance documents will be sent to the end customer

#### For financing information, please call:

Brian Keller at 856-505-4334 or email bkeller@marlincapitalsolutions.com

Program Manager - John Gundersen at 856-505-4340 or email jgundersen@marlincapitalsolutions.com



#### **About Marlin**

Marlin Business Services Corp. (NASDAQ: MRLN), through its wholly owned subsidiary, Marlin Business Bank, is a nationwide provider of capital solutions to small businesses. With over 20 years of experience and an emphasis on partner relationships, we have structured our funding solutions with a level of flexibility and ease to meet the needs of a wide variety of industries. So while we offer lending products directly to small business owners, we also offer financing programs to equipment manufacturers, distributors, dealers and others.

